

A stylized illustration of a man in a dark suit and white shirt, shown from the waist up in profile, pointing his right index finger towards a large digital screen. The screen displays a complex network diagram with nodes and connecting lines, set against a background of a city skyline at night. The overall image has a dark, muted color palette with blue and grey tones. A large, semi-transparent watermark with the text 'Utkarsh Kaushik' is oriented diagonally across the center of the image.

Utkarsh Kaushik

Available to travel anywhere | contact@utkarsh-kaushik.com

Profile Summary

Corporate Trainer, L&D Specialist, and Digital Transformation Consultant with 15 years of experience enabling enterprises and government organizations to embrace **AI-driven change, leadership in digital transformation, and workforce reskilling**. Adept at designing and delivering 100+ programs across six countries, empowering 1,400+ professionals through **AI adoption strategies, Generative AI (GenAI) applications, leadership development, and automation-focused training**.

Specialized in **AI and GenAI workshops** for executives, functional leaders, and technical teams—covering AI-driven digital transformation roadmaps, leadership adaptation to AI disruption, hands-on **prompt engineering**, enterprise automation strategies, and ethical AI use. Programs combine **live demonstrations, industry case studies, and domain datasets** to move participants from **concept to real-world application** in Finance, Operations, HR, Marketing, Sales, Product, and Technology functions.

Proven expertise in **translating business goals into outcome-driven digital learning strategies** through stakeholder analysis, behavior-change frameworks, and adoption accelerators. Recognized for **bridging leadership vision with AI capabilities**, fostering enterprise-wide digital maturity, and driving cultural alignment toward AI-first organizations

15

Years Experience

In corporate training and digital transformation

100+

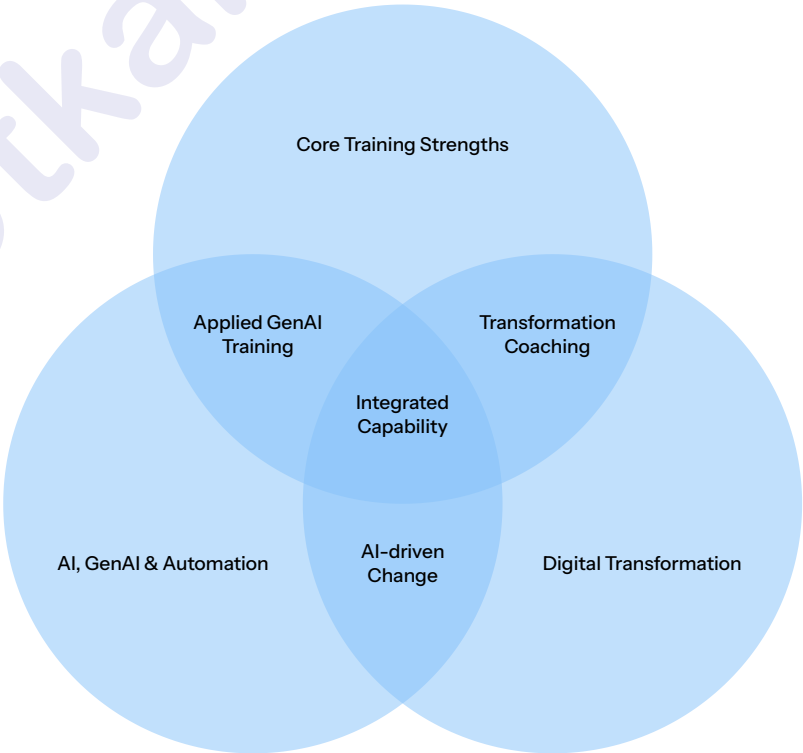
Programs Designed

Across six countries

1,400+

Professionals Trained

Through AI and leadership programs



Core Training Strengths

Instructional Design Excellence

- ADDIE methodology implementation
- Kirkpatrick evaluation framework
- Learning experience optimization

Competency Development

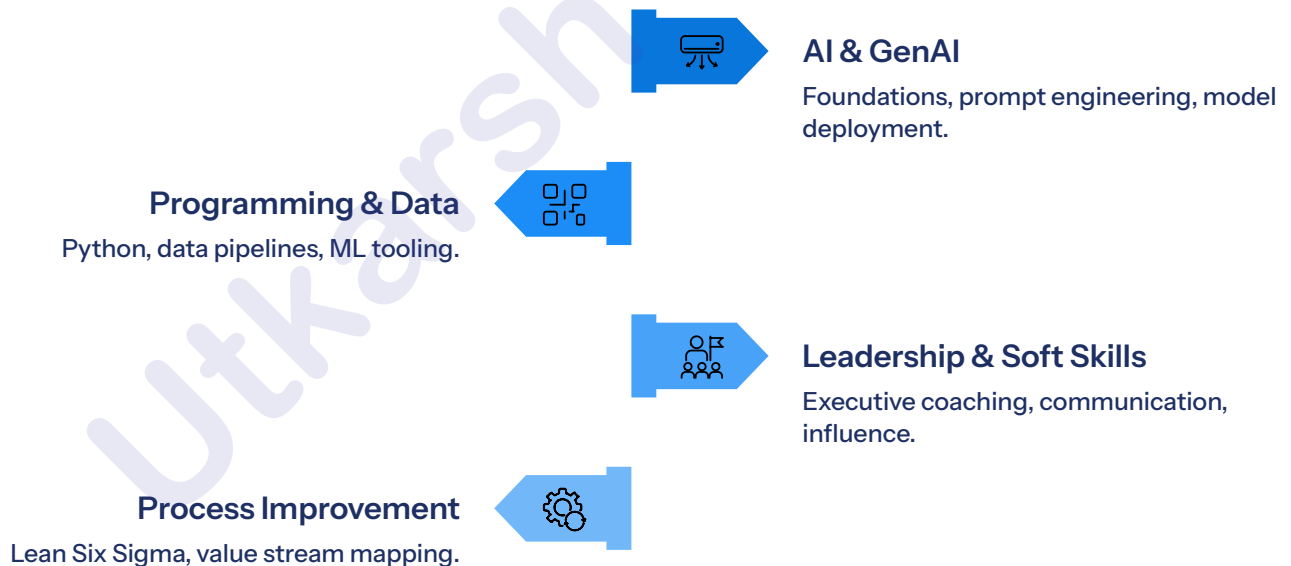
- Detailed competency mapping
- Behavior-transfer optimization
- Skills gap analysis

Learning Technology

- Blended learning strategy
- LXP and LMS implementation
- AI-powered analytics for learning

Global Facilitation Experience

Extensive experience delivering cross-cultural training programs across Asia-Pacific, EMEA, US, and Australia, adapting content and facilitation approaches to diverse cultural contexts and business environments.



- ☐ All programs are customizable to specific organizational needs and can be delivered in various formats including in-person workshops, virtual instructor-led training, and blended learning approaches.

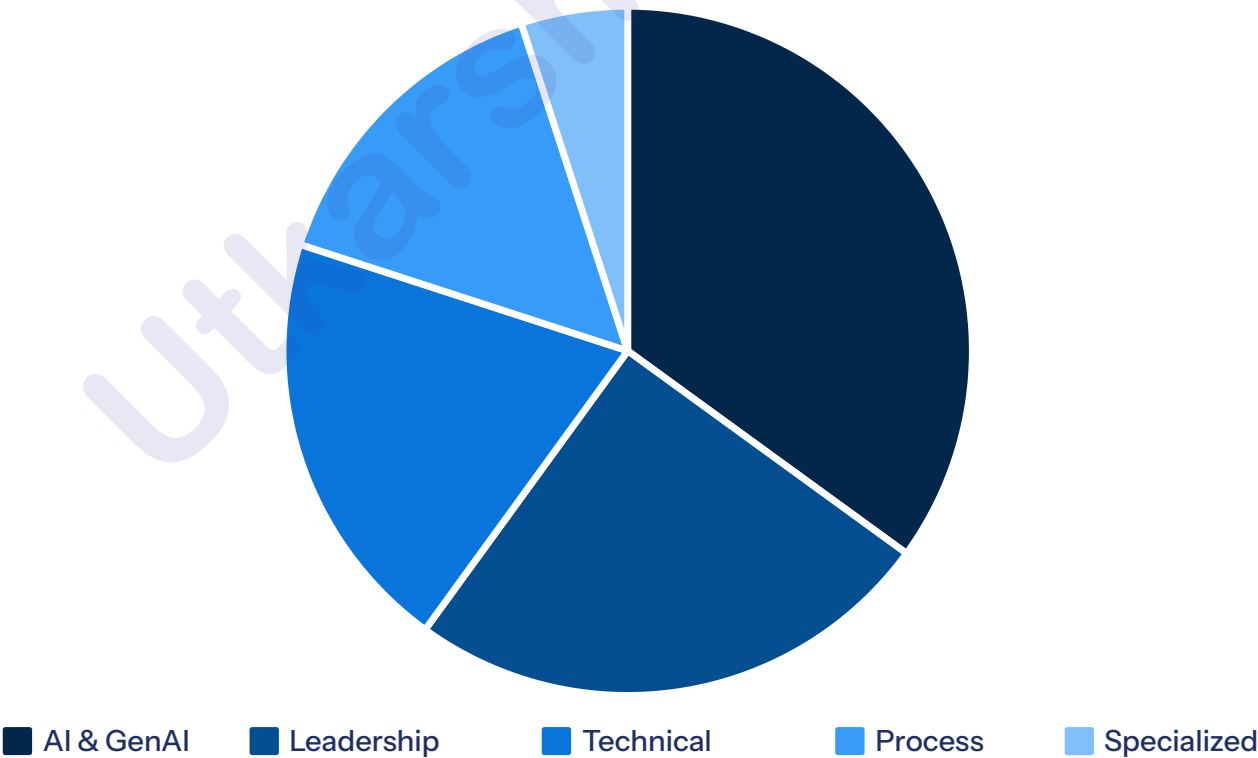
Selected Corporate Training Programs Delivered to Government Clients and MNCs

Technical Programs

- Git
- Python
- MySQL
- Visual Basic
- Digital Marketing
- SEO
- Scrum Teams
- Secure Coding
- Presentation Tools and Skills
- Automotive Prognosis

Non Technical and Leadership Programs

- Storytelling for Leaders
- Train The Trainer
- Change Management
- GTM Strategies
- BPMN
- Six Sigma
- POSH Sessions
- Kaizen
- Agile Project Management
- Generative AI Awareness Sessions



The chart represents the approximate distribution of training programs delivered across different categories, highlighting my focus on AI, GenAI, and leadership development while maintaining a balanced portfolio of technical and process improvement programs.

Experience

MULTIPLE CLIENTS

Sep 2016 - Present

Leading digital transformation, AI/GenAI adoption, and workforce upskilling initiatives across SAARC nations. Partnered with ministries, public sector units, MNCs, startups, and MSMEs to deliver consulting and corporate learning solutions. Expanded regional footprint, designed AI-led L&D strategies, and enabled organizations to bridge critical skill gaps through leadership programs, automation training, and enterprise AI adoption frameworks. Delivered multiple leadership and technical training sessions for defence client in AU and US remotely. Designed and facilitated 400+ bespoke technical and leadership workshops for Defence bodies in India, US and Australia achieving an average of 9.1/10 on satisfaction scale.

ITSM - FULL TIME

Oct 2013 - Aug 2016

Owned end-to-end product development in IoT, NLP, and dashboard visualizations. Directed project lifecycles, mentored interns, managed client engagements, and drove idea generation for product innovation. Led analytics and big data initiatives including dashboards and research tools. Managed dev teams, optimized project architectures, and delivered data-driven business solutions.

FOUNDED STARTUP - FULL TIME

Nov 2011 - May 2013

Built products from scratch, managed hiring, and delivered client projects while scaling the startup's tech capability.

FREELANCE WEB DEVELOPER AND TECHNICAL PROJECTS - REMOTE

Dec 2009 - Oct 2010

Delivered multiple small to medium scale projects as an independent developer.

Core Skills

Leadership & Transformation

High-Performance Team Leadership, Coaching & Situational Leadership, Change & Resistance Management, Vision Setting & Storytelling, Crisis Leadership, Leadership Pipeline Development.

Process & Quality

Lean & Six Sigma (Yellow Belt, DMAIC, Kaizen), RCA & Process Mapping, Value Stream Mapping, L&D Impact Metrics & KPIs.

Technical & Digital

Python, HTML/CSS, PHP (Basics), MySQL/MongoDB/Neo4J, Git, REST APIs, Linux Admin (Level 1), BI & Dashboards (Power BI, BIRT), Basic NLP, MediaWiki & CMS Customization.

Tools & Platforms

JIRA, Trello, Asana, MS 365, Google Workspace, MS Teams, Zoom, Slack, Moodle, TalentLMS, Docebo.

Facilitation & Soft Skills

Cross-Cultural Communication, Train-the-Trainer, Business Presentation & Storytelling, Conflict Resolution, Coaching & Mentoring, Group Facilitation, Influencing Without Authority.

Leadership

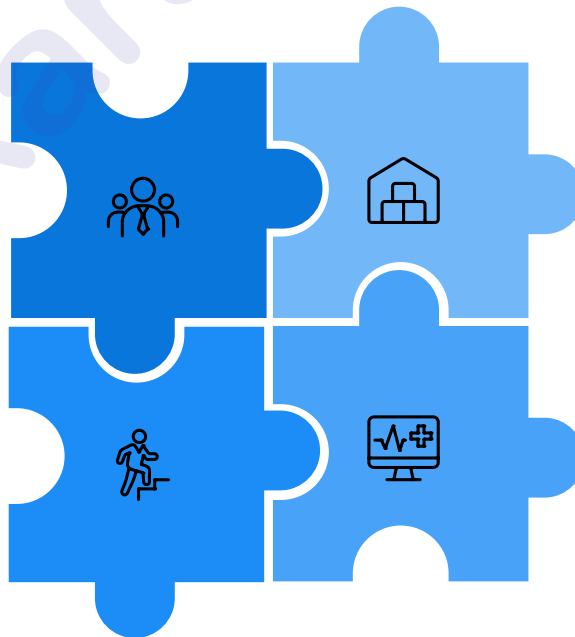


Facilitation

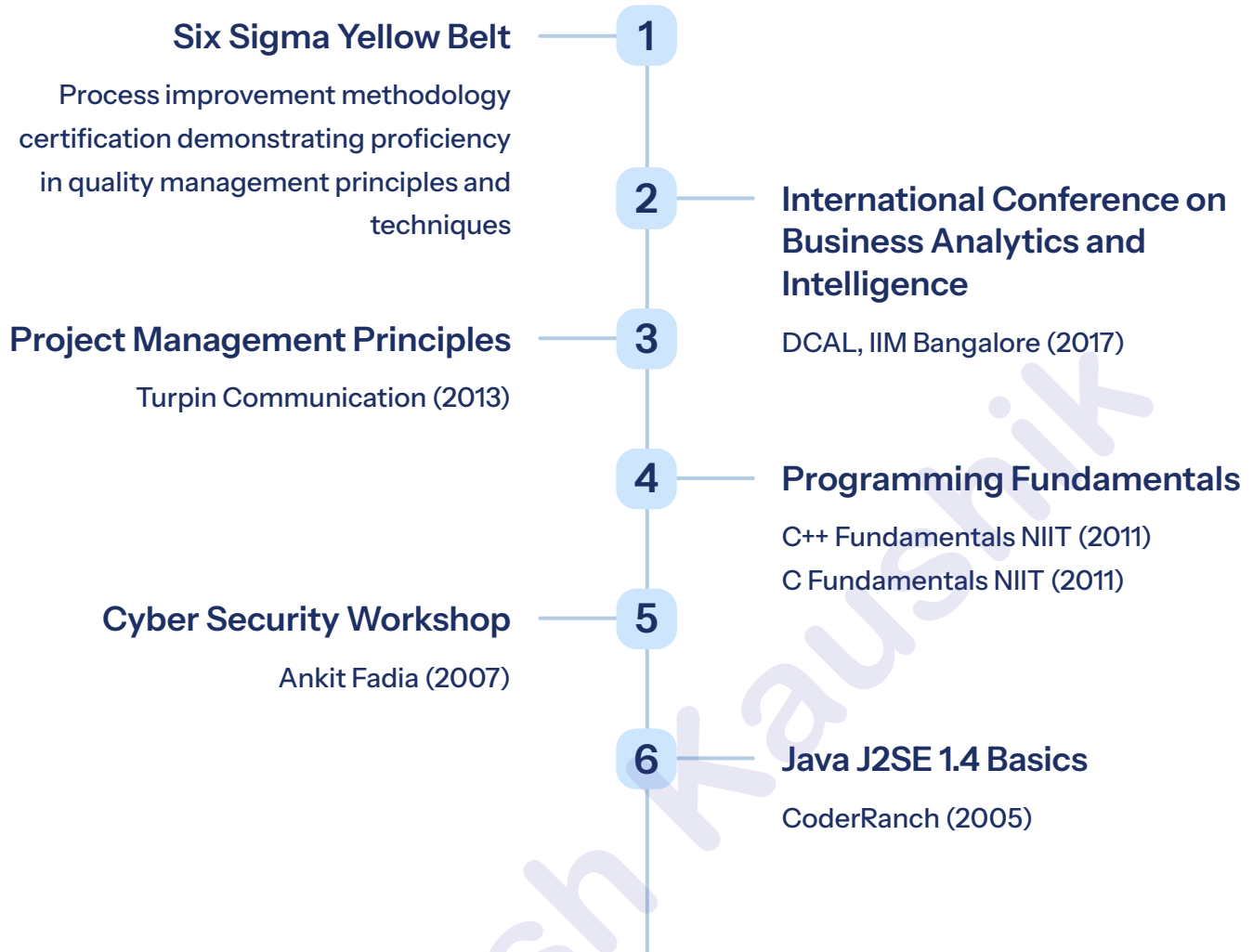
Process



Technical



Certifications



Continuous Learning

commitment to ongoing professional development through industry conferences, workshops, and self-directed learning in emerging technologies and leadership methodologies.

Deeper Dive Into Training & Consultation Services By Utkarsh

Utkarsh offers a comprehensive suite of training and consultation services designed to empower organizations and their leaders to thrive in the rapidly evolving digital landscape. His approach integrates deep industry expertise with practical, actionable strategies, ensuring that learning translates directly into measurable business impact.

Each engagement is meticulously customized to client needs, leveraging global delivery capabilities to provide impactful learning experiences that translate directly into real-world application and measurable outcomes, helping organizations build an AI-first culture.



AI, GenAI & Automation Training



Generative AI Strategy

Enterprise adoption frameworks and implementation roadmaps for functional teams



Leadership Adaptation

Preparing executives and managers for AI disruption and digital transformation



AI-Augmented Decision-Making

Strategic frameworks for managers and CXOs to leverage AI insights

Productivity Tools

- Microsoft Copilot implementation and adoption
- ChatGPT for business applications
- AI agents for workflow automation

Business Applications

- AI-driven business automation (reporting, customer support)
- Supply chain optimization with AI
- HR workflow automation



Ethical AI Focus

All programs include governance frameworks and responsible adoption practices.

Digital Transformation & Change Leadership



Digital Transformation Roadmaps

Building comprehensive strategies aligned to business objectives and market positioning



AI-First Mindset

Leading organizational change with focus on AI integration and digital capabilities



Maturity Assessment

Evaluating current capabilities and developing workforce reskilling frameworks

Process Automation

Embedding automation in enterprise processes for scale and efficiency, with focus on sustainable implementation and continuous improvement

Leadership Communication

Storytelling, communication strategies, and influence techniques for digital leaders driving organizational change

Dedicated AI, GenAI & Digital Transformation Programs

1

Digital Transformation with AI

Enterprise Roadmaps & Leadership Skills for navigating AI-driven organizational change

2

AI Adoption for Leaders & CXOs

Strategic frameworks for driving AI-First Culture and organizational alignment

3

Applied AI for Functional Leaders

Specialized applications for Finance, HR, Marketing, and Operations departments

GenAI Specializations

- Generative AI & Prompt Engineering
- Generative AI for Managers & Decision-Makers
- Automation with AI & GenAI Workflows
- Processes and Enterprise Use Cases

Tool-Specific Training

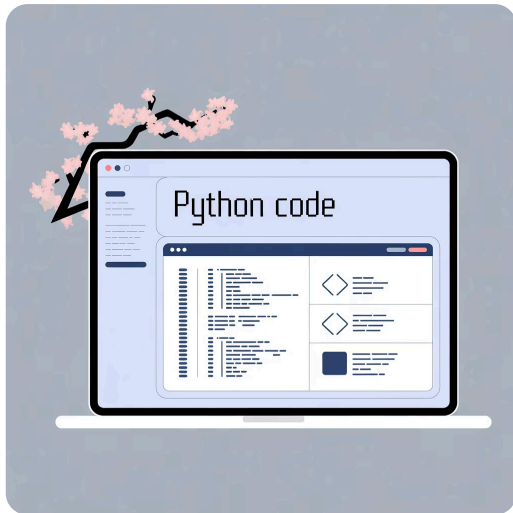
- Microsoft 365 Copilot Advanced Productivity
- ChatGPT & Prompt Engineering for Business
- Perplexity AI for Research & Writing
- DeepSeek: Generative AI & Creative Applications



AI Ethics & Governance

Comprehensive program on Responsible Enterprise AI implementation, covering regulatory compliance, bias mitigation, and ethical decision frameworks

Programming & Data Fundamentals



Comprehensive Programming Curriculum

My technical training portfolio includes foundational to advanced programming courses designed for various skill levels and professional needs. Each program combines theoretical concepts with hands-on practice to ensure practical skill development.

Python Track

- Python Programming Fundamentals
- Advanced Python
- Object-Oriented Programming with Python

Data & Version Control

- SQL for Data Analytics
- Git & GitHub Fundamentals

1

2

3

4

Web Development

- Javascript for Beginners
- PHP for Web developers

Specialized Languages

- Go for Beginners
- Scratch for Schools

All programming courses feature practical exercises, real-world projects, and interactive coding sessions to reinforce learning and build confidence in applying technical skills.

Data Analytics, Machine Learning & Agile Programs

Data Analytics & Visualization

- Python Programming for Data Analysis
- Data Analytics with Tableau, Python, R & SQL
- Tableau Fundamentals to Advanced
- Power BI Dashboarding

Machine Learning & Traditional AI

- Applied AI from Scratch in Python
- Machine Learning with Python & scikit-learn

Agile, Scrum & Lean Delivery

- Agile Fundamentals
- Scrum Step by Step
- Scrum Practitioner
- Agile Project Management with Scrum



Advanced Agile Methodologies

- SAFe® for Teams
- Kanban Fundamentals
- Agile Software Testing
- Agile Leadership



Six Sigma & Quality Management

- Lean Six Sigma Fundamentals
- Six Sigma Yellow Belt
- Six Sigma Green Belt
- Six Sigma DMAIC Green Belt
- Six Sigma Lean Black Belt
- Root Cause Analysis (RCA) Problem Solving

Leadership & Soft-Skill Excellence Programs

1

Executive Leadership

Corporate Leadership Directors & Board Skills

2

Foundational Leadership

Leadership 101, Servant Leadership, Women in Leadership

3

Emotional Intelligence & Communication

Emotional Intelligence (EQ), Effective Communication & Presentation Skills, Team Collaboration & Conflict Management

4

Professional Development

Critical Thinking & Decision-Making, Conflict Resolution, Assertiveness & Self-Confidence, Influencing & Negotiation Skills, Coaching & Mentoring, Soft Skills for Commercial Management Teams, Train the Trainer, Design Thinking for Innovation, Mindfulness for Business Professionals, Self-Time Management

Miscellaneous Programs

- MS-365
- OWASP
- Secure Coding
- OSINT for Beginners
- Automotive Vehicle Prognostics Systems
- MS Office Suite
- Presentation Skills
- Digital Marketing
- Performance Marketing for teams
- Go-To-Market (GTM) Approach for Projects
- Search Engine Optimization (SEO) for Web Projects
- MS Project for Project Managers

PROJECTS LIST AND CLIENT LIST AVAILABLE ON REQUEST.

Partner with Utkarsh for Transformative Growth

Utkarsh offers unparalleled expertise in propelling organizations through the complexities of AI adoption, digital transformation, and human capital development. His proven track record, evidenced by successful engagements with government clients and MNCs, underscores a commitment to delivering bespoke training solutions that bridge critical skill gaps and foster leadership excellence.

Through tailored programs encompassing cutting-edge technical skills, strategic process improvement, and essential leadership competencies, Utkarsh empowers teams and individuals to thrive in dynamic environments. He specializes in designing and facilitating impactful workshops that not only impart knowledge but also drive measurable improvements in performance and innovation.

Ready to unlock your team's full potential and embark on a journey of continuous innovation? Connect directly to discuss your specific corporate training needs and explore how customized solutions can accelerate your organizational objectives.

Utkarsh is available for engagements globally, bringing expertise directly to your team, wherever you are.

Contact Utkarsh

Email: contact@utkarsh.com